

Non-Profit Group Agreement to Provide Concession Operations



Host: Crossroads Air Show, hereinafter referred to as "CAS"

Concession Operator: Air Show Network Inc., hereinafter referred to as "ASN"

Group Participant: _____ ;

Tax Exempt Number (if applicable) _____ ; hereinafter referred to as "Group"

Booth Type: _____ **Workers-Per-Day Committed:** _____

Attach list of workers for security purposes

Work Hours: Event hours 8:00 AM – 5:30 PM, October 28-29, 2023

Report Time: *Stand Leaders* – 90 minutes prior to the start of event, unless otherwise instructed.

Group Volunteers – 60 minutes prior to start of event, unless otherwise instructed.

The Group represents that it is a tax exempt, charitable or non-profit entity and that the members who will be performing services for the Group are volunteering their time without compensation or individual benefit.

1. For services rendered by the Group and its workers, CAS will make a donation to the group on the basis of:
 - a. 10% of net food and beverage sales – from fixed and/or portable stands provided by ASN
 - b. 8% of net novelty sales – from fixed and/or portable stands provided by ASNHowever, if the Group provides less than the minimum number of workers required for the stand without the consent of ASN management, the donation will be subject to the following provision: If ASN must provide workers to the Group to assist in operating the stand, a charge of \$25.00 per worker provided will be deducted from the donation. All cash and/or inventory shortages will be deducted from the donation. An inventory will be conducted at the conclusion of the event by ASN and a representative of the Group.
2. All food and beverage products to be sold by the Group and all paper products used in their sale will be provided by ASN at no cost to the Group. The Group is specifically prohibited from bringing into its stands coolers, glass or alcohol.
3. The Group must provide representatives to attend an ASN Orientation/Training class. **At least one of these representatives must be present in the stand during the time the stand is in operation.** This Orientation/Training will take place on Thursday evening prior to the event.
4. CAS/ASN will provide lunch each day for each day for each requested volunteer or each volunteer may supply their own lunch.
5. Within 48 hours of the final day of the event and upon verification of the duties performed, payment will be made at the volunteer serviced tent or you may supply a self addressed, stamped envelope and the payment will be mailed to you.
6. The Group will ensure that:
 - a. All group members working at the event are at least 14 years old with adult supervision



- b. All group members must provide their own head gear and wear appropriate clothing (exposed arm pits and open-toed shoes are prohibited.)
- c. Group Leaders shall attend one ASN Orientation/Training class which will include food preparation and handling, and cash and inventory control training.
- d. All Group workers shall follow specific operational directives given by ASN.
- 7. Violation of any of the ASN Work Rules or any of the terms and conditions of this agreement by any Group member may result in immediate termination of this agreement.
- 8. The Group shall take reasonable care in the use of the premises, equipment, products and any other items furnished by ASN. Failure to do so will result in a charge to the Group. Group members may not disassemble or attempt to repair any equipment. ASN will provide personnel for the above activities.
- 9. The Group agrees to carefully monitor its operations and activities and use its best efforts to prevent negligence by actions or omission, by any of its volunteers in the conduct of the Group's operations hereunder.
- 10. At the end of the event, the Group is required to clean all equipment used, such as grills, counters, all utensils, etc. Trash must be properly disposed of in the containers provided.
- 11. The Group acknowledges that the Group and all Group volunteers are considered agents of ASN by virtue of the agreement, and shall not be considered employees of ASN.
- 12. All Group workers must check in through our processing center each day.
- 13. CAS/ASN reserves the right to require termination or suspension of services of any Group member who, in the sole judgement of CAC/ASN, does not represent the best interests of CAC/ASN and the event with respect to the successful, responsible and satisfactory operation of concession activities at the event.
- 14. The Group may, at its own expense, affix tasteful signage to the stand that will identify the Group. The signage must not detract from the Menu or other signate supplied by ASN and not deemed morally offensive.

Here is the information for any group/organization that would like to work the show and raise money for their organization. As an example, a food booth on an average weekend could expect to make around \$700-\$800 for working both days. Some of the criteria are as follows:

- 1. Each group must commit to both days (Sat. and Sun. 7 AM – 5:30 PM)
- 2. Each group must have a team captain who works both days and attends a training session on the Thursday evening before the Air Show.
- 3. Any group that signs up and works this year will have the first opportunity at working the next show.
- 4. All registered workers enter the Air Show for free.

Read and Agreed:

_____ Title _____
Non Profit Group Representative

_____ Date _____
Print Name